

**Honey Creek Resort State Park
Variance Report
March 2010**

Operating Statistics:

Lodge revenue was more than budget for the month although cottage revenue fell short of expectations.

When combined, our revenue for the lodge and cottages was up 14.7% when compared to March 2009, with a difference of \$23,108. Our competitive set saw a decrease in revenue of 6.0% for the month and Iowa properties increased 7.5% year over year. Our average daily rate increased by 22.9% over last year while the average daily rate for our competitive set decreased by 3.0%. Our overall occupancy dipped 6.3% while our competitive set was down 3.3%

The report includes only statistical data for cottages and lodge (RV's are not included): Honey Creek had an ADR of \$113.94 and occupancy of 38.2%. Our RevPar for March was \$37.95.

Hotels in the state of Iowa ran 47.9% occupancy and an ADR of \$68.09.

Group booking pace remained strong in March with 1,057 room nights booked for future dates. Our reservationist took 1,676 reservations equating to 2,720 room nights and \$379,420 in revenue. There are 4,042 room nights remaining on the books for the fiscal year accounting for more than \$594,540 in room revenue. Gift card sales for the month topped \$4,900.

Rooms Department:

The Lodge and Cottages combined revenue of \$180,436, compared to \$157,328 last year, with 1,573 rooms occupied compared to 1,680 last year. The lodge ADR was \$99.91 with group business accounting for 22.9%, and leisure business accounting for 77.1%.

The cottages had an average daily rate of \$192.22. The market mix of the cottage revenue was 24.7% from the one bedroom cottages, 44.7% for the two bedroom and 30.6% from the four bedroom cottages.

The RV Park opened late in the month but had no revenue.

The average length of stay in March was similar to other winter months at 1.2 nights per reservation. This continues to affect our housekeeping labor, especially in the cottage department. We began hiring for the season in March and had significant training expense during the month. Front office payroll was slightly over budget but \$2,730 less than 2009.

Housekeeping payroll includes the housekeeping and laundry staff, housekeeping supervisor, inspectors and public space staff. Staff time for these positions was budgeted at \$11.56 per occupied room and was \$12.13 for March.

Housekeeping payroll was over in the cottages by \$2,478, which also reflects the shorter average stay and added training expense.

Cleaning expense in both the cottages and lodge was higher as we increased the amount of these items that we have on hand. Additionally we have increased the inventory for our guest supplies as we get closer to the summer season. We have now completed the switch to a premium green product for our guest room amenities (shampoo, soap, and conditioner) which will increase this cost per occupied room. Reservation expense includes three past invoices for our Signature Training Program.

Gift shop revenues were \$672 less than budget and \$780 less than last year. Cost of sales was 91.2% with a budget of 50%. Darin and Matthew will closely monitor inventory at the end of April to try and determine any errors that may account for this exceedingly high cost. Payroll expense was \$589 under budget and \$1,513 less than last year. This resulted in a department profit of \$132 for March.

Food and Beverage:

The resort F & B revenue was less than budgeted, and down \$10,760 from last year. We continue to control cost and net income for the department was \$4,264 better than in 2009.

Banquet food, beverage and meeting room revenue was \$34,075 compared to \$27,583 last March. The Lakeshore Grille served 1,050 fewer guests with food and beverage revenue of \$99,769, down \$117,022 from last year.

Food costs, not including meeting room and other revenue were 36.8% of sales; this is compared to a budget of 35.0%. Chef continues to keep this cost close to budget during the slower winter months.

The beverage cost percentage for the month was 30.4% compared to a budget of 28.8%. This cost reflects our annual Jazz, Blues, Wine and Beer event and the much higher beer and wine sales mix for the month.

Payroll and related expenses were 55.8% compared to 54.3% last March.

Water Park:

Waterpark pass sales were \$1,415 less than budget in March and food and beverage revenue in the waterpark was short of budget by \$566. Payroll was \$2,863 less than budget and \$4,402 less than March 2009. The net income for the waterpark was \$514 better than budget and \$2,131 better than last year.

Administrative and General:

Administrative and general payroll was \$1,611 over budget. We have elected to not cut back on security hours due to recent break-in and damage to cottages.

Credit card commissions of \$4,376 reflect the January transaction fees invoiced in March. The expense is \$1,184 over budget and reflects deposits for the upcoming season as well as March revenues.

Computer expense includes hours needed to repair a food and beverage work station as well as the time needed to set up a laptop for our new naturalist. We will try to reduce cost over the final three months of the year to compensate. Human resources expense includes background checks on several new hires and an old invoice from hcarreers.com.

Property Operations/Maintenance:

The maintenance department payroll includes the lodge, restaurant, cottages, and landscaping staff. Payroll for the month was \$1,219 under budget.

Energy Costs reflect the adjusted rate for electricity that was increased in June by Chariton Valley Electric. Electricity expense for the month was \$22,517, \$2,517 over budget.

Propane expense was \$3,246 over budget but \$5,905 less than last year.

Golf:

The golf shop saw an increase in rounds played for March recording 373 rounds. Merchandise revenues were solid with purchases and the additional sale of items for the Moravia golf team. Memberships and GPS sales were solid and the increased sale of punch cards will assist in repeat guest throughout the summer. Payroll was watched closely and was \$11,342 less than budget. The only expense that was over budget was golf carts (\$5,725).

The Preserve received another national distinction as it was listed sixth on Links Magazine's best new public courses. The golf staff attended several trade shows over the winter months including the Minneapolis show in March.

Sales and Marketing:

March was a strong group sales and marketing month. We exceeded the monthly budget which helped us to make up the deficit from January and February group revenue. We exceeded the total group budget for the first three months of 2010 by \$1,753.

Sales & Marketing efforts for March included working with Darin at the Golf Show in Minneapolis, exhibiting at the Kirksville Home Show (The local television station interviewed Cora and aired the filming), sales calls in Des Moines, and success in attracting Central Iowa Tourism Region's Annual Meeting in May.

Marsha booked a wedding reception on Saturday, June 26th which was a challenge for her because there are only a few guestrooms available that weekend. To prevent this problem from happening again next year, we are holding a wedding block of guestrooms each weekend next summer.

Packages advertised in March continue to be Family Winter Getaway, Family Fun 3-night package and Spring Break packages. The Spring Break Packages generated \$14,328 in revenue and 158 room nights in March. Numerous distribution channels were used to advertise the packages including; Des Moines Register, datebook, local newspapers, Momslikeme.com. Other distribution channels used to promote the packages were Facebook, email blasts and the Honey Creek website.

Special promotions and events held at the resort in March included the Tim Farley Hypnotist show. We generated \$713 in ticket sales from this event. The restaurant revenue for the day was \$4,718 and banquet food and beverage was \$1,001. The marketing distribution channels used to promote the two events included local newspapers, Facebook, email blast and the Honey Creek website.

We also held a high school jazz band performance which drew 100 attendees, and a Material Girlz Quilt Show which had approximately 1,000 attendees. There was no admission charge to the event. The Grille revenue for the day was \$9,141. Banquet food and beverage was \$586. Most of the revenue generated this day was due to the quilting event.

Additional advertising included banner ads on Iowa Hawkeye's website, Juice bridal publication and local community bridal guides.

Advertising for the Easter Brunch, a job fair and special resort packaging ran in March in the Centerville, Ottumwa, and area shoppers. The local rate of \$59 for lodge rooms ran on Fridays in March and was very popular and helped to fill low occupancy nights.

90-Day Outlook:

April: Occupancy on the books in the lodge is 35.7%, and the average daily rate is \$90.27. The cottages have approximate occupancy of 25.6% on the books and an ADR of \$201.97.

May: Currently we have forecasted occupancy of 40.0% in the lodge and 40.0% in the cottages. We currently have an ADR of \$102.33 in the lodge and \$241.95 in the cottages.

June: Currently we have forecasted occupancy of 68.9% in the lodge and 83.0% in the cottages. We currently have an ADR of \$119.30 in the lodge and \$297.07 in the cottages.

**Iowa Department of Natural Resources
Honey Creek Resort State Park
Comparative Financial Statements**

March 31, 2010

Property Management by:
CENTRAL GROUP MANAGEMENT LLC



Honey Creek Resort State Park
Operating Statistics
For the Nine months ending March 31, 2010

CURRENT MONTH			YEAR TO DATE			
<u>THIS YEAR</u>	<u>BUDGET</u>	<u>LAST YEAR</u>		<u>THIS YEAR</u>	<u>BUDGET</u>	<u>LAST YEAR</u>
<u>LODGE OCCUPANCY STATISTICS:</u>						
\$99.91	\$95.73	\$92.85	AVERAGE DAILY RATE	\$104.87	\$104.80	\$92.01
41.0%	42.0%	51.6%	PERCENT OF OCCUPANCY	41.4%	46.2%	35.6%
1,286	1,367	1,652	TOTAL ROOMS SOLD	11,238	13,292	6,940
1,334	1,367	1,680	TOTAL ROOMS OCCUPIED	11,908	13,292	7,250
<u>ADR BY MARKET SEGMENT:</u>						
\$0.00	\$0.00	\$81.72	CORPORATE	\$95.93	\$0.00	\$72.48
\$95.54	\$89.65	\$83.99	GROUP	\$96.09	\$103.30	\$83.25
\$101.21	\$97.00	\$94.62	TOURIST/OTHER	\$114.15	\$105.80	\$97.68
<u>MARKET MIX PERCENT:</u>						
0.0%	0.0%	8.0%	CORPORATE	11.1%	0.0%	11.8%
22.9%	17.0%	7.0%	GROUP	40.2%	42.1%	18.7%
77.1%	83.0%	85.1%	TOURIST/OTHER	48.7%	57.9%	69.5%
48	0	28	COMPLIMENTARY ROOMS	670	0	310
3.0	2.0	2.3	NUMBER OF GUEST/ROOM SOLD	3.0	2.0	1.7
\$40.95	\$40.20	\$47.92	REVENUE PER AVAILABLE ROOM	\$43.41	\$48.41	\$32.75
<u>COTTAGE OCCUPANCY STATISTICS:</u>						
\$192.22	\$195.00	\$0.00	AVERAGE DAILY RATE	\$253.37	\$254.00	\$0.00
27.5%	34.6%	0.0%	PERCENT OF OCCUPANCY	38.3%	41.2%	0.0%
239	300	0	TOTAL COTTAGES SOLD	2,940	3,158	0
<u>RATHBUN LAKESHORE GRILLE</u>						
8,800	10,300	9,850	NUMBER OF COVERS	78,818	88,691	48,193
\$7.85	\$8.50	\$7.84	DINING AVE COVER - BREAKFAST	\$8.38	\$8.50	\$7.20
\$9.98	\$12.00	\$10.44	DINING AVE COVER - LUNCH	\$10.04	\$11.50	\$10.56
\$10.25	\$15.00	\$12.36	DINING AVE COVER - DINNER	\$11.00	\$13.90	\$12.15
<u>BANQUETS</u>						
1,397	1,625	1,644	NUMBER OF COVERS	24,345	23,705	9,831
\$7.05	\$11.75	\$11.40	BANQUET - BREAKFAST	\$9.54	\$11.70	\$11.55
\$4.23	\$4.75	\$3.57	BANQUET - BREAKS	\$4.34	\$5.00	\$3.51
\$11.97	\$13.50	\$10.55	BANQUET - LUNCH	\$13.54	\$13.00	\$12.92
\$23.42	\$23.00	\$21.99	BANQUET - DINNER	\$25.43	\$22.20	\$22.44

Honey Creek Resort State Park
Balance Sheet
March 31, 2010

ASSETS

	OPERATIONS	RESERVES	COMBINED
Current Assets			
Cash			
House Banks & Petty Cash	7,000	0	7,000
Petty Checking Account	2,381	0	2,381
Depository Account	74,235	0	74,235
Operating Account	29,571	0	29,571
Receivables, Inventory, Prepaids			
Direct Bill Accts Receivable	15,553	0	15,553
Guest Ledger	1,433	0	1,433
Accounts Receivable - Other	770	0	770
Inventories - Food	28,256	0	28,256
Inventories - Beverage	15,670	0	15,670
Inventories - Smallwares	2,698	0	2,698
Inventories - Rooms	214	0	214
Inventories - Gift Shop	16,017	0	16,017
Inventories - Pro Shop	40,028	0	40,028
Inventories - Waterpark	3,475	0	3,475
Prepaid Exp - Insurance	52,681	0	52,681
Prepaid Exp - Work Comp	2,865	0	2,865
Prepaid Expenses - Other	12,164	0	12,164
Total Current Assets	305,011	0	305,011
Debt Service Reserve	0	47,797	47,797
Operating Reserve	0	290,010	290,010
Total Other Assets	0	337,807	337,807
Property & Equipment	0	0	0
Furniture Fixtures & Equipment	6,919	0	6,919
Net Property & Equipment	6,919	0	6,919
Total Assets	311,930	337,807	649,737

Honey Creek Resort State Park
Balance Sheet
March 31, 2010

LIABILITIES AND CAPITAL

	OPERATIONS	RESERVES	COMBINED
Current Liabilities			
Accounts Payable	227,028	0	227,028
Advance Deposits from Guests	550,548	0	550,548
Gift Certificates - Unredeemed	136,783	0	136,783
Management Fees Payable	18,500	0	18,500
Taxes Payable - Sales Tax	38,550	0	38,550
Accrued Banquet Gratuities	0	0	0
Accrued Interest Payable	1,262,930	0	1,262,930
Accrued Payroll Payable	100,232	0	100,232
Accrued Workers' Compensation	0	0	0
Total Current Liabilities	2,334,571	0	2,334,571
Long-Term Liabilities			
Total Long-Term Liabilities	0	0	0
Total Liabilities	2,334,571	0	2,334,571
Capital			
Pre-opening Funds	30,000	0	30,000
FF & E Budget/Inventory	83,665	0	83,665
Debt Service Reserve	709,946	47,797	757,743
Operating Reserve	211,538	288,462	500,000
Retained Earnings	(1,720,652)	1,548	(1,719,104)
Net Income	(1,337,138)	0	(1,337,138)
Total Capital	(2,022,641)	337,807	(1,684,834)
Total Liabilities & Equity	311,930	337,807	649,737

Honey Creek Resort State Park
Balance Sheet
March 31, 2010

ASSETS

	THIS YEAR	LAST YEAR
Current Assets		
Cash		
House Banks & Petty Cash	7,000.00	4,300.00
Petty Checking Account	2,380.77	2,327.42
Depository Account	74,235.18	76,361.94
Operating Account	29,571.11	2,969.94
Receivables, Inventory, Prepaids		
MC & Visa Accts Receivable	1,073.42	461.89
Direct Bill Accts Receivable	15,552.72	15,256.39
Guest Ledger	359.30	(2,141.83)
Accounts Receivable - Other	770.00	0.00
Inventories - Food	28,256.00	25,398.38
Inventories - Beverage	15,670.00	15,247.67
Inventories -China, Glass, Etc	2,698.40	0.00
Inventories - Rooms	214.35	0.00
Inventories - Gift Shop	16,017.00	14,044.15
Inventories - Pro Shop	40,028.00	55,679.68
Inventories - Waterpark	3,475.00	3,805.86
Prepaid Exp - Insurance	52,681.00	42,860.50
Prepaid Exp - Worker's Comp	2,865.00	0.00
Prepaid Expenses - Other	12,163.56	17,287.59
Total Current Assets	305,010.81	273,859.58
Property & Equipment		
Furniture Fixtures & Equipment	6,919.27	11,130.20
Net Property & Equipment	6,919.27	11,130.20
Other Assets		
Net Other Assets	0.00	0.00
Total Assets	\$ 311,930.08	\$ 284,989.78

Honey Creek Resort State Park
Balance Sheet
March 31, 2010

LIABILITIES AND CAPITAL

Current Liabilities		
Accounts Payable	\$ 227,028.22	\$ 287,234.77
Advance Deposits from Guests	550,548.06	360,374.75
Gift Certificates - Unredeemed	136,782.56	105,758.01
Management Fees Payable	18,500.00	15,300.00
Taxes Payable - Sales Tax	38,550.00	28,097.00
Accrued Interest Payable	1,262,930.00	502,496.00
Accrued Payroll Payable	100,232.22	81,235.60
Accrued Workers' Compensation	0.00	14,958.00
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Total Current Liabilities	2,334,571.06	1,395,454.13
Long-Term Liabilities		
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Total Long-Term Liabilities	0.00	0.00
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Total Liabilities	2,334,571.06	1,395,454.13
Capital		
Pre-opening Funds	30,000.00	30,000.00
FF & E Budget	83,664.93	83,664.93
Debt Service Reserve	709,946.00	0.00
Operating Reserve	211,538.28	86,407.00
Retained Earnings	(1,720,652.35)	0.00
Net Income	(1,337,137.84)	(1,310,536.28)
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Total Capital	(2,022,640.98)	(1,110,464.35)
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Total Liabilities & Equity	\$ 311,930.08	\$ 284,989.78
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Honey Creek Resort State Park
Summary Income Statement
For the Nine Months Ending March 31, 2010

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent	REVENUES	Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
134,496	37.10	130,865	3,631	\$ 157,328	44.08	Room	1,260,434	31.03	1,393,558	(133,124)	672,593	40.17
45,940	12.67	58,565	(12,625)	0	0.00	Cottage	744,903	18.34	802,282	(57,379)	0	0.00
110,705	30.54	160,506	(49,801)	124,221	34.80	Food	1,220,828	30.05	1,527,918	(307,090)	666,246	39.79
23,139	6.38	31,169	(8,030)	20,384	5.71	Beverage	237,365	5.84	319,372	(82,007)	131,513	7.85
4,330	1.19	5,002	(672)	5,110	1.43	Gift Shop	42,779	1.05	50,012	(7,233)	22,549	1.35
18,343	5.06	20,310	(1,967)	22,847	6.40	Buccaneer Bay Waterpark	106,788	2.63	168,525	(61,737)	87,253	5.21
24,048	6.63	29,569	(5,521)	24,672	6.91	The Preserve - Golf	393,030	9.67	604,600	(211,570)	86,571	5.17
0	0.00	137	(137)	4	0.00	Telephone	89	0.00	1,268	(1,179)	144	0.01
1,505	0.42	929	576	2,342	0.66	Other	56,142	1.38	80,885	(24,743)	7,574	0.45
362,506	100.00	437,052	(74,546)	356,908	100.00	Total Revenue	4,062,358	100.00	4,948,420	(886,062)	1,674,443	100.00
DEPARTMENTAL COSTS AND EXPENSES												
46,947	12.95	41,983	4,964	52,234	14.64	Room	423,099	10.42	411,765	11,334	270,417	16.15
12,623	3.48	7,424	5,199	0	0.00	Cottage	105,561	2.60	80,527	25,034	0	0.00
113,160	31.22	148,527	(35,367)	125,174	35.07	Food	1,152,457	28.37	1,408,454	(255,997)	767,449	45.83
15,678	4.32	15,795	(117)	18,689	5.24	Beverage	149,614	3.68	223,648	(74,034)	104,834	6.26
3,838	1.06	3,338	500	2,272	0.64	Gift Shop	39,624	0.98	39,115	509	22,041	1.32
19,853	5.48	22,334	(2,481)	26,488	7.42	Waterpark	173,376	4.27	181,696	(8,320)	126,728	7.57
30,795	8.50	37,025	(6,230)	32,487	9.10	Golf	424,230	10.44	519,018	(94,788)	229,335	13.70
3,999	1.10	5,067	(1,068)	5,260	1.47	Telephone	39,986	0.98	40,839	(853)	23,347	1.39
246,893	68.11	281,493	(34,600)	262,604	73.58	Total Dept Costs & Expense	2,507,947	61.74	2,905,062	(397,115)	1,544,151	92.22
115,613	31.89	155,559	(39,946)	94,304	26.42	Operating Dept Income	1,554,411	38.26	2,043,358	(488,947)	130,292	7.78
UNDISTRIBUTED EXPENSES												
35,197	9.71	29,344	5,853	36,674	10.28	Administrative & General	392,309	9.66	331,416	60,893	221,328	13.22
47,289	13.05	65,408	(18,119)	66,960	18.76	Sales & Marketing	525,689	12.94	493,694	31,995	255,775	15.28
22,248	6.14	21,773	475	21,094	5.91	Property Operation/Maintenance	205,482	5.06	209,401	(3,919)	117,237	7.00
39,004	10.76	32,900	6,104	30,859	8.65	Energy	316,388	7.79	258,980	57,408	171,568	10.25
143,738	39.65	149,425	(5,687)	155,587	43.59	Total Undistributed Expenses	1,439,868	35.44	1,293,491	146,377	765,908	45.74
(28,125)	(7.76)	6,134	(34,259)	(61,283)	(17.17)	Income Bf Mgmt Fee & Fixed Chg	114,543	2.82	749,867	(635,324)	(635,616)	(37.96)
MANAGEMENT FEES AND FIXED CHARGES												
18,500	5.10	18,500	0	15,300	4.29	Management Fees	166,500	4.10	166,500	0	91,800	5.48
17,800	4.91	18,000	(200)	13,626	3.82	Rent, Prop Tax & Insurance	148,541	3.66	147,900	641	80,623	4.81
126,293	34.84	126,293	0	125,624	35.20	Interest	1,136,637	27.98	1,136,637	0	502,496	30.01
162,593	44.85	162,793	(200)	154,550	43.30	Total Mgmt Fee-Fixed Charges	1,451,678	35.73	1,451,037	641	674,919	40.31
(190,718)	(52.61)	(156,659)	(34,059)	(215,833)	(60.47)	Net Income Before Taxes	(1,337,135)	(32.92)	(701,170)	(635,965)	(1,310,535)	(78.27)
126,293	34.84	126,293	0	125,624	35.20	BOND FUND INTEREST	1,136,637	27.98	1,136,637	0	502,496	30.01
(64,425)		(30,366)		(90,209)		Net Operating Income	(200,498)		435,467		(808,039)	

Honey Creek Resort State Park
Summary Income Statement
For the Nine Months Ending March 31, 2010

Current Month This Year	Current Month Budget	Current Month Last Year	STATISTICS	Year to Date This Year	Year to Date Budget	Year to Date Last Year
31,805	39,433	40,789	Total Revenue PAR	40,725	49,608	29,441
(2,538)	553	(7,004)	Income before Fixed Chgs PAR	1,148	7,517	(11,176)
(17,208)	(14,135)	(24,667)	Income Before Income Tax PAR	(13,045)	(7,029)	(23,042)

Honey Creek Resort State Park
Comparative Statement of Income
For the Nine Months Ending March 31, 2010

ROOMS SCHEDULE											
Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent	Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
REVENUE											
0	0.00	0	0	10,950	6.96	126,531	10.04	0	126,531	62,039	9.22
29,140	21.67	20,800	8,340	9,827	6.25	459,791	36.48	578,428	(118,637)	112,643	16.75
104,146	77.43	110,065	(5,919)	135,211	85.94	662,520	52.56	814,248	(151,728)	492,389	73.21
1,210	0.90	0	1,210	1,340	0.85	11,592	0.92	882	10,710	5,522	0.82
134,496	100.00	130,865	3,631	157,328	100.00	1,260,434	100.00	1,393,558	(133,124)	672,593	100.00
PAYROLL & RELATED EXPENSES											
0	0.00	0	0	0	0.00	18,786	1.49	17,500	1,286	0	0.00
2,375	1.77	2,500	(125)	4,124	2.62	20,433	1.62	21,512	(1,079)	19,215	2.86
9,439	7.02	7,142	2,297	10,029	6.37	86,186	6.84	64,876	21,310	57,301	8.52
366	0.27	2,232	(1,866)	757	0.48	13,944	1.11	19,548	(5,604)	2,885	0.43
7,796	5.80	6,011	1,785	11,201	7.12	58,617	4.65	58,839	(222)	58,066	8.63
1,836	1.37	1,846	(10)	2,703	1.72	21,492	1.71	28,699	(7,207)	9,629	1.43
1,363	1.01	1,265	98	1,671	1.06	9,855	0.78	12,814	(2,959)	8,814	1.31
2,583	1.92	2,583	0	2,500	1.59	23,662	1.88	23,115	547	15,833	2.35
2,010	1.49	2,728	(718)	1,947	1.24	20,357	1.62	21,402	(1,045)	8,485	1.26
2,611	1.94	4,092	(1,481)	3,833	2.44	29,686	2.36	30,090	(404)	18,618	2.77
2,951	2.19	3,028	(77)	3,562	2.26	27,810	2.21	28,360	(550)	18,652	2.77
2,636	1.96	2,225	411	3,378	2.15	26,000	2.06	23,527	2,473	11,093	1.65
35,966	26.74	35,652	314	45,705	29.05	356,828	28.31	350,282	6,546	228,591	33.99
OTHER EXPENSES											
0	0.00	0	0	0	0.00	28	0.00	28	0	0	0.00
1,302	0.97	1,281	21	1,281	0.81	11,571	0.92	11,405	166	8,355	1.24
0	0.00	0	0	0	0.00	0	0.00	0	0	944	0.14
0	0.00	41	(41)	10	0.01	20	0.00	399	(379)	494	0.07
132	0.10	342	(210)	461	0.29	1,046	0.08	3,323	(2,277)	1,656	0.25
0	0.00	0	0	143	0.09	2,282	0.18	1,140	1,142	626	0.09
1,862	1.38	525	1,337	513	0.33	8,812	0.70	4,750	4,062	3,110	0.46
1,086	0.81	342	744	279	0.18	4,029	0.32	3,617	412	4,215	0.63
4,394	3.27	2,324	2,070	2,279	1.45	22,500	1.79	20,934	1,566	15,023	2.23
1,477	1.10	478	999	688	0.44	6,864	0.54	5,483	1,381	2,643	0.39
198	0.15	547	(349)	408	0.26	6,304	0.50	6,330	(26)	3,151	0.47
0	0.00	137	(137)	347	0.22	140	0.01	1,329	(1,189)	651	0.10
50	0.04	150	(100)	50	0.03	1,264	0.10	1,150	114	300	0.04
87	0.06	164	(77)	70	0.04	911	0.07	1,595	(684)	658	0.10
393	0.29	0	393	0	0.00	500	0.04	0	500	0	0.00
10,981	8.16	6,331	4,650	6,529	4.15	66,271	5.26	61,483	4,788	41,826	6.22
87,549	65.09	88,882	(1,333)	105,094	66.80	837,335	66.43	981,793	(144,458)	402,176	59.79
STATISTICS											
Current Month This Year		Current Month Budget		Current Month Last Year		Year to Date This Year		Year to Date Budget		Year to Date Last Year	
12,135		11,807		17,980		12,095		13,971		11,826	

Honey Creek Resort State Park
Comparative Statement of Income
For the Nine Months Ending March 31, 2010

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent	Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
COTTAGE SCHEDULE											
REVENUE											
9,864	21.47	8,785	1,079	0	0.00	104,947	14.09	120,343	(15,396)	0	0.00
19,301	42.01	23,426	(4,125)	0	0.00	304,539	40.88	320,913	(16,374)	0	0.00
16,775	36.52	26,354	(9,579)	0	0.00	335,417	45.03	361,026	(25,609)	0	0.00
45,940	100.00	58,565	(12,625)	0	0.00	744,903	100.00	802,282	(57,379)	0	0.00
PAYROLL & RELATED EXPENSES											
4,307	9.38	2,478	1,829	0	0.00	49,022	6.58	27,084	21,938	0	0.00
1,887	4.11	1,647	240	0	0.00	15,475	2.08	14,776	699	0	0.00
611	1.33	411	200	0	0.00	6,119	0.82	3,996	2,123	0	0.00
116	0.25	307	(191)	0	0.00	4,092	0.55	3,908	184	0	0.00
6,921	15.07	4,843	2,078	0	0.00	74,708	10.03	49,764	24,944	0	0.00
OTHER EXPENSES											
0	0.00	0	0	0	0.00	0	0.00	400	(400)	0	0.00
895	1.95	895	0	0	0.00	8,055	1.08	8,075	(20)	0	0.00
132	0.29	75	57	0	0.00	796	0.11	741	55	0	0.00
571	1.24	150	421	0	0.00	2,782	0.37	1,693	1,089	0	0.00
3,591	7.82	901	2,690	0	0.00	14,020	1.88	7,161	6,859	0	0.00
0	0.00	60	(60)	0	0.00	299	0.04	593	(294)	0	0.00
0	0.00	0	0	0	0.00	0	0.00	5,600	(5,600)	0	0.00
513	1.12	500	13	0	0.00	4,402	0.59	4,500	(98)	0	0.00
0	0.00	0	0	0	0.00	329	0.04	0	329	0	0.00
0	0.00	0	0	0	0.00	170	0.02	2,000	(1,830)	0	0.00
5,702	12.41	2,581	3,121	0	0.00	30,853	4.14	30,763	90	0	0.00
33,317	72.52	51,141	(17,824)	0	0.00	639,342	85.83	721,755	(82,413)	0	0.00
STATISTICS											
Current Month This Year		Current Month Budget		Current Month Last Year		Year to Date This Year		Year to Date Budget		Year to Date Last Year	
239		300		0		2,940		3,158		0	
192		195		0		253		254		0	

Honey Creek Resort State Park
Comparative Statement of Income
For the Nine Months Ending March 31, 2010

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent	FOOD SCHEDULE				Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
REVENUE													
84,195	76.05	126,150	(41,955)	103,515	83.33	Dining Room				1,056,141	(256,760)	519,048	77.91
0	0.00	0	0	0	0.00	Bar Area				0	0	0	0.00
22,719	20.52	31,894	(9,175)	19,426	15.64	Banquet				413,439	(54,789)	144,551	21.70
0	0.00	0	0	0	0.00	Hotel/Room Service				0	0	0	0.00
0	0.00	0	0	0	0.00	Catering				0	0	0	0.00
0	0.00	0	0	0	0.00	Take Out				0	0	0	0.00
(2,463)	(2.22)	(2,838)	375	(3,058)	(2.46)	Discounts				(10,215)	(13,952)	(24,400)	(3.66)
104,451	94.35	155,206	(50,755)	119,883	96.51	Food Revenue				1,459,365	(325,501)	639,199	95.94
OTHER INCOME													
2,025	1.83	1,559	466	1,699	1.37	Meeting Room Rentals				20,735	12,349	9,903	1.49
530	0.48	0	530	90	0.07	Setup Fees				209	6,067	1,130	0.17
610	0.55	935	(325)	165	0.13	Misc. Banquet Income - AV				11,204	(2,249)	1,812	0.27
618	0.56	0	618	715	0.58	Misc. Other Income				238	1,763	715	0.11
2,471	2.23	2,806	(335)	1,669	1.34	Service Charge				36,167	481	13,487	2.02
6,254	5.65	5,300	954	4,338	3.49	Total Other Revenue				68,553	18,411	27,047	4.06
110,705	100.00	160,506	(49,801)	124,221	100.00	Total Food Revenue				1,527,918	(307,090)	666,246	100.00
FOOD COST OF SALES													
39,356	35.55	54,322	(14,966)	44,454	35.79	Food Consumed				510,972	(105,192)	268,815	40.35
39,356	35.55	54,322	(14,966)	44,454	35.79	Total Cost of Sales				510,972	(105,192)	268,815	40.35
71,349	64.45	106,184	(34,835)	79,767	64.21	Gross Food Income				1,016,946	(201,898)	397,431	59.65
PAYROLL & RELATED EXPENSES													
5,333	4.82	5,333	0	5,167	4.16	Salaries & Wages-F&B Director				51,665	(3,730)	32,722	4.91
3,083	2.78	3,167	(84)	3,167	2.55	Salaries & Wages-Rest Mgr				28,419	(146)	19,917	2.99
2,055	1.86	3,730	(1,675)	4,377	3.52	Salaries & Wages-Rest Suprv				33,396	(4,539)	26,702	4.01
6,913	6.24	11,354	(4,441)	9,163	7.38	Salaries & Wages-Dining Server				96,572	(20,258)	53,782	8.07
2,983	2.69	3,595	(612)	2,223	1.79	Salaries & Wages-Busser				25,789	(1,902)	16,307	2.45
2,365	2.14	3,406	(1,041)	3,929	3.16	Salaries & Wages-Host/Hostess				35,402	(10,378)	22,007	3.30
3,000	2.71	3,000	0	3,083	2.48	Salaries & Wages-Banquet Suprv				27,332	(6,630)	10,513	1.58
6,495	5.87	3,189	3,306	3,665	2.95	Salaries & Wages-Banquet Serv				43,734	16,865	34,385	5.16
0	0.00	624	(624)	0	0.00	Salaries & Wages-Set Up Staff				7,527	(7,527)	0	0.00
12,927	11.68	18,923	(5,996)	11,634	9.37	Salaries & Wages-Cooks				159,291	(46,468)	71,692	10.76
2,776	2.51	2,495	281	1,905	1.53	Salaries & Wages-Banquet Cooks				33,905	(12,917)	14,863	2.23
4,267	3.85	4,267	0	4,167	3.35	Salaries & Wages-Kitchen Mgr				38,667	(417)	26,389	3.96
3,247	2.93	5,432	(2,185)	5,260	4.23	Salaries & Wages-Dishwasher				52,240	(7,948)	31,593	4.74
0	0.00	0	0	0	0.00	Salaries & Wages-Cleaning				5,904	(5,904)	23	0.00
0	0.00	0	0	0	0.00	Salaries & Wages-Special Event				6,146	6,146	0	0.00
6,663	6.02	6,817	(154)	6,536	5.26	Payroll Taxes				61,798	(1,015)	38,985	5.85
2,897	2.62	4,959	(2,062)	5,522	4.45	Employee Benefits				49,415	(4,592)	20,881	3.13
65,004	58.72	80,291	(15,287)	69,798	56.19	Total Payroll - Related Expenses				751,056	(111,360)	420,761	63.15

Honey Creek Resort State Park
Comparative Statement of Income
For the Nine Months Ending March 31, 2010

Current Month This Year	Current Month Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent	OTHER EXPENSES	Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
370	0.33	621	(251)	0	0.00	China	3,076	0.25	4,645	(1,569)	0	0.00
0	0.00	0	0	0	0.00	Computer/Data Processing	0	0.00	0	0	90	0.01
0	0.00	625	(625)	79	0.06	Contract Cleaning	354	0.03	2,030	(1,676)	317	0.05
0	0.00	0	0	0	0.00	Contract Labor	5,750	0.47	16	5,734	3,396	0.51
22	0.02	0	22	54	0.04	Decorations	1,537	0.13	1,900	(363)	480	0.07
0	0.00	0	0	0	0.00	Equipment Rental	1,503	0.12	0	1,503	0	0.00
0	0.00	466	(466)	0	0.00	Glassware	969	0.08	6,153	(5,184)	0	0.00
488	0.44	233	255	335	0.27	Kitchen Fuel	3,749	0.31	2,395	1,354	3,341	0.50
2,139	1.93	3,725	(1,586)	3,165	2.55	Laundry & Dry Cleaning	25,491	2.09	47,922	(22,431)	19,000	2.85
0	0.00	0	0	0	0.00	License and Taxes	608	0.05	488	120	0	0.00
0	0.00	155	(155)	12	0.01	Linens	1,492	0.12	1,509	(17)	1,075	0.16
0	0.00	667	(667)	1,979	1.59	Menus	2,256	0.18	5,336	(3,080)	2,902	0.44
323	0.29	0	323	0	0.00	Other Food Expenses	357	0.03	0	357	0	0.00
0	0.00	0	0	0	0.00	Personnel Training	248	0.02	0	248	1,120	0.17
1,094	0.99	310	784	0	0.00	Silverware	5,111	0.42	2,546	2,565	508	0.08
1,535	1.39	2,328	(793)	1,639	1.32	Supplies - Cleaning	14,851	1.22	22,593	(7,742)	13,933	2.09
379	0.34	621	(242)	682	0.55	Supplies - Guest/Dining	3,829	0.31	4,065	(236)	4,135	0.62
855	0.77	1,552	(697)	916	0.74	Supplies-Kitchen/Utensils	11,291	0.92	21,448	(10,157)	8,915	1.34
10	0.01	47	(37)	14	0.01	Supplies - Medical	379	0.03	505	(126)	334	0.05
123	0.11	400	(277)	179	0.14	Supplies - Paper	2,399	0.20	5,135	(2,736)	1,930	0.29
0	0.00	0	0	75	0.06	Pizza Boxes	0	0.00	0	0	256	0.04
46	0.04	150	(104)	0	0.00	Supplies-Printing/Office	2,362	0.19	1,350	1,012	575	0.09
735	0.66	993	(258)	1,007	0.81	Supplies - To Go	7,366	0.60	6,725	641	3,991	0.60
0	0.00	0	0	5	0.00	Supplies - Other	331	0.03	0	331	234	0.04
200	0.18	200	0	250	0.20	Telephone - Food	1,777	0.15	2,027	(250)	1,500	0.23
133	0.12	200	(67)	201	0.16	Travel	6,488	0.53	1,800	4,688	3,215	0.48
348	0.31	621	(273)	330	0.27	Uniforms - Foods	3,407	0.28	5,838	(2,431)	6,626	0.99
8,800	7.95	13,914	(5,114)	10,922	8.79	Total Other Expenses	106,981	8.76	146,426	(39,445)	77,873	11.69
(2,455)	(2.22)	11,979	(14,434)	(953)	(0.77)	Food Department Income (Loss)	68,371	5.60	119,464	(51,093)	(101,203)	(15.19)

Current Month This Year	Current Month Budget	Current Month Last Year	Year to Date This Year	Year to Date Budget	Year to Date Last Year
0.61	0.85	0.79	0.61	0.70	0.99
STATISTICS					
Food Rev/Room & Cottage					

Honey Creek Resort State Park
Comparative Statement of Income
For the Nine Months Ending March 31, 2010

Current Month This Year	Percent	Current Month Budget	Variance	Current Month Last Year	Percent	BEVERAGE SCHEDULE				Year to Date This Year	Percent	Year to Date Budget	Variance	Year to Date Last Year	Percent
REVENUES															
6,980	30.17	10,597	(3,617)	5,913	29.01	Restaurant - Liquor Sales				74,822	31.52	95,669	(20,847)	44,336	33.71
6,808	29.42	11,921	(5,113)	7,632	37.44	Restaurant - Beer Sales				69,744	29.38	107,453	(37,709)	47,341	36.00
4,249	18.36	3,974	275	3,020	14.82	Restaurant - Wine Sales				37,646	15.86	37,009	637	19,729	15.00
18,037	77.95	26,492	(8,455)	16,565	81.26	Restaurant Beverage Revenue				182,212	76.76	240,131	(57,919)	111,406	84.71
913	3.95	1,169	(256)	179	0.88	Banquet - Liquor Sales				21,166	8.92	21,333	(167)	15,568	11.84
1,748	7.55	2,339	(591)	166	0.81	Banquet - Beer Sales				22,149	9.33	38,991	(16,842)	166	0.13
157	0.68	1,169	(1,012)	3,474	17.04	Banquet - Wine Sales				9,299	3.92	18,917	(9,618)	3,774	2.87
2,284	9.87	0	2,284	0	0.00	Other Beverage Income				2,539	1.07	0	2,539	599	0.46
5,102	22.05	4,677	425	3,819	18.74	Banquet Beverage Revenue				55,153	23.24	79,241	(24,088)	20,107	15.29
23,139	100.00	31,169	(8,030)	20,384	100.00	Beverage Revenue				237,365	100.00	319,372	(82,007)	131,513	100.00
BEVERAGE COST OF SALES															
1,776	7.68	2,471	(695)	1,509	7.40	Liquor Consumed				22,273	9.38	22,365	(92)	12,807	9.74
2,794	12.07	3,850	(1,056)	3,266	16.02	Beer Consumed				31,677	13.35	39,873	(8,196)	19,203	14.60
1,556	6.72	2,057	(501)	4,340	21.29	Wine Consumed				17,865	7.53	20,141	(2,276)	12,511	9.51
766	3.31	588	178	658	3.23	Beverage Mixers				7,068	2.98	12,563	(5,495)	5,703	4.34
137	0.59	0	137	390	1.91	Other Cost of Sales				1,761	0.74	0	1,761	1,299	0.99
7,029	30.38	8,966	(1,937)	10,163	49.86	Total Cost of Sales				80,644	33.97	94,942	(14,298)	51,523	39.18
16,110	69.62	22,203	(6,093)	10,221	50.14	Gross Beverage Income				156,721	66.03	224,430	(67,709)	79,990	60.82
PAYROLL & RELATED EXPENSES															
3,157	13.64	3,841	(684)	4,172	20.47	Salaries & Wages - Dining Room				26,692	11.25	66,630	(39,938)	27,029	20.55
389	1.68	374	15	0	0.00	Salaries & Wages - Banquet				3,222	1.36	12,658	(9,436)	3,807	2.89
1,713	7.40	0	1,713	1,241	6.09	Salaries & Wages - Admin				9,214	3.88	6,835	2,379	6,409	4.87
660	2.85	419	241	634	3.11	Payroll Taxes				4,713	1.99	8,212	(3,499)	4,772	3.63
321	1.39	321	0	335	1.64	Employee Benefits				2,780	1.17	5,373	(2,593)	2,071	1.57
6,240	26.97	4,955	1,285	6,382	31.31	Total Payroll - Related Expenses				46,621	19.64	99,708	(53,087)	44,088	33.52

Honey Creek Resort State Park
Comparative Statement of Income
For the Nine Months Ending March 31, 2010

Current Month This Year	Percent	Current Month Budget	Variance	Current Month Last Year	Percent	Year to Date This Year	Percent	Year to Date Budget	Variance	Year to Date Last Year	Percent
0	0.00	0	0	0	0.00	147	0.06	0	147	0	0.00
0	0.00	468	(468)	0	0.00	1,687	0.71	4,790	(3,103)	0	0.00
200	0.86	200	0	200	0.98	1,800	0.76	1,800	0	1,200	0.91
0	0.00	0	0	0	0.00	1,461	0.62	500	961	500	0.38
2,003	8.66	400	1,603	864	4.24	14,051	5.92	13,660	391	4,005	3.05
153	0.66	0	153	0	0.00	153	0.06	0	153	0	0.00
0	0.00	167	(167)	400	1.96	600	0.25	1,376	(776)	760	0.58
47	0.20	109	(62)	44	0.22	294	0.12	1,363	(1,069)	219	0.17
0	0.00	62	(62)	214	1.05	409	0.17	638	(229)	561	0.43
0	0.00	94	(94)	87	0.43	0	0.00	904	(904)	433	0.33
0	0.00	374	(374)	335	1.64	1,726	0.73	3,967	(2,241)	1,515	1.15
6	0.03	0	6	0	0.00	6	0.00	0	6	0	0.00
0	0.00	0	0	0	0.00	15	0.01	0	15	30	0.02
2,409	10.41	1,874	535	2,144	10.52	22,349	9.42	28,998	(6,649)	9,223	7.01
7,461	32.24	15,374	(7,913)	1,695	8.32	87,751	36.97	95,724	(7,973)	26,679	20.29

Current Month This Year	Current Month Budget	Current Month Last Year	Year to Date This Year	Year to Date Budget	Year to Date Last Year
0.21	0.19	0.16	0.19	0.21	0.20
0.13	0.16	0.13	0.12	0.15	0.20

STATISTICS

Bev Rev/Food Revenue
Bev Rev/Room Revenue

Honey Creek Resort State Park
Comparative Statement of Income
For the Nine Months Ending March 31, 2010

GIFT SHOP SCHEDULE															
Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent	REVENUE				Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
4,618 (288)	106.65 (6.65)	5,002 0	(384) (288)	5,443 (333)	106.52 (6.52)	Gift Shop Revenue				47,553 (4,774)	111.16 (11.16)	50,012 0	(2,459) (4,774)	25,268 (2,719)	112.06 (12.06)
4,330	100.00	5,002	(672)	5,110	100.00	Gift Shop Revenue				42,779	100.00	50,012	(7,233)	22,549	100.00
GIFT SHOP COST OF SALES															
3,590 0	82.91 0.00	2,501 0	1,089 0	511 0	10.00 0.00	Gift Shop Cost of Sales				30,184 186	70.56 0.43	26,506 0	3,678 186	11,812 (38)	52.38 (0.17)
3,590	82.91	2,501	1,089	511	10.00	Total Cost of Sales				30,370	70.99	26,506	3,864	11,774	52.22
740	17.09	2,501	(1,761)	4,599	90.00	Gross Gift Shop Income				12,409	29.01	23,506	(11,097)	10,775	47.78
PAYROLL & RELATED EXPENSES															
212 20 16	4.90 0.46 0.37	744 74 19	(532) (54) (3)	1,405 129 227	27.50 2.52 4.44	Salaries & Wages-Gift Shop				7,915 739 282	18.50 1.73 0.66	10,933 1,041 435	(3,018) (302) (153)	8,961 853 453	39.74 3.78 2.01
248	5.73	837	(589)	1,761	34.46	Total Payroll - Related Expenses				8,936	20.89	12,409	(3,473)	10,267	45.53
OTHER EXPENSES															
0	0.00	0	0	0	0.00	Operating Supplies				318	0.74	200	118	0	0.00
0	0.00	0	0	0	0.00	Total Other Expenses				318	0.74	200	118	0	0.00
492	11.36	1,664	(1,172)	2,838	55.54	Gift Department Income (Loss)				3,155	7.38	10,897	(7,742)	508	2.25
STATISTICS															
Current Month This Year		Current Month Budget		Current Month Last Year		Year to Date This Year					Year to Date Budget		Year to Date Last Year		
391		451		584		Gift Sales PAR				429		501		396	

Honey Creek Resort State Park
Comparative Statement of Income
For the Nine Months Ending March 31, 2010

Current Month This Year	Percent	Current Month Budget	Variance	Current Month Last Year	Percent	BUCCANEER BAY SCHEDULE				Year to Date This Year	Percent	Year to Date Budget	Variance	Year to Date Last Year	Percent
REVENUES															
7,817	42.62	9,232	(1,415)	9,226	40.38	Waterpark Passes				49,747	46.58	53,497	(3,750)	38,221	43.80
0	0.00	0	0	0	0.00	Birthday Parties				0	0.00	0	0	50	0.06
14	0.08	0	14	222	0.97	Waterpark Merchandise				343	0.32	7	336	3,806	4.36
0	0.00	0	0	0	0.00	Other Waterpark Revenue				270	0.25	0	270	132	0.15
7,831	42.69	9,232	(1,401)	9,448	41.35	Waterpark Revenue				50,360	47.16	53,504	(3,144)	42,209	48.38
8,900	48.52	10,155	(1,255)	14,320	62.68	Waterpark Snack Bar Food				54,990	51.49	91,587	(36,597)	50,094	57.41
2,020	11.01	923	1,097	1,866	8.17	Waterpark Snack Bar Beverage				8,282	7.76	23,434	(15,152)	5,223	5.99
(408)	(2.22)	0	(408)	(2,787)	(12.20)	Discounts - Waterpark				(6,844)	(6.41)	0	(6,844)	(10,273)	(11.77)
10,512	57.31	11,078	(566)	13,399	58.65	Waterpark Food & Beverage				56,428	52.84	115,021	(58,593)	45,044	51.62
18,343	100.00	20,310	(1,967)	22,847	100.00	Buccaneer Bay Revenue				106,788	100.00	168,525	(61,737)	87,253	100.00
SNACK BAR COST OF SALES															
3,334	18.18	3,757	(423)	4,920	21.53	Snack Bar Food Costs				24,265	22.72	31,612	(7,347)	21,157	24.25
546	2.98	277	269	112	0.49	Snack Bar Beverage Cost				2,107	1.97	7,030	(4,923)	223	0.26
744	4.06	554	190	768	3.36	Other Cost of Sales				3,393	3.18	5,607	(2,214)	3,520	4.03
4,624	25.21	4,588	36	5,800	25.39	Total Cost of Sales				29,765	27.87	44,249	(14,484)	24,900	28.54
13,719	74.79	15,722	(2,003)	17,047	74.61	Gross Waterpark Income				77,023	72.13	124,276	(47,253)	62,353	71.46
PAYROLL & RELATED EXPENSES															
5,387	29.37	8,543	(3,156)	8,337	36.49	Salaries & Wages - Lifeguards				55,720	52.18	50,418	5,302	39,849	45.67
3,017	16.45	3,017	0	2,917	12.77	Salaries & Wages- WPark Suprv				27,100	25.38	27,217	(117)	18,472	21.17
2,626	14.32	1,776	850	3,218	14.09	Salaries & Wages -Snack Bar				23,805	22.29	22,395	1,410	19,276	22.09
1,111	6.06	1,327	(216)	1,335	5.84	Payroll Taxes				9,995	9.36	9,544	451	7,155	8.20
869	4.74	1,210	(341)	1,605	7.02	Employee Benefits				11,450	10.72	11,127	323	7,707	8.83
13,010	70.93	15,873	(2,863)	17,412	76.21	Total Payroll - Related Expenses				128,070	119.93	120,701	7,369	92,459	105.97

**Honey Creek Resort State Park
Comparative Statement of Income
For the Nine Months Ending March 31, 2010**

Current Month This Year	Current Month Budget	Current Month Last Year	STATISTICS	Year to Date This Year	Year to Date Budget	Year to Date Last Year
1,655	1,832	2,611	Buccanneer Bay Rev PAR	1,071	1,689	1,534

Honey Creek Resort State Park
Comparative Statement of Income
For the Nine Months Ending March 31, 2010

Current Month This Year	Percent	Current Month Budget	Variance	Current Month Last Year	Percent	THE PRESERVE		Year to Date This Year	Percent	Year to Date Budget	Variance	Year to Date Last Year	Percent
REVENUES													
3,380	14.06	7,021	(3,641)	3,366	13.64	Golf Rounds		174,127	44.30	431,684	(257,557)	27,166	31.38
2,895	12.04	4,000	(1,105)	550	2.23	Golf Membership		30,165	7.67	12,300	17,865	3,819	4.41
10,009	41.62	15,000	(4,991)	11,750	47.62	Golf GPS Sales		10,009	2.55	31,000	(20,991)	11,750	13.57
0	0.00	0	0	(60)	(0.24)	Golf Lessons		0	0.00	0	0	25	0.03
40	0.17	0	40	240	0.97	Range Fees		2,884	0.73	0	2,884	360	0.42
1,341	5.58	0	1,341	2,348	9.52	Cart Rental		72,239	18.38	0	72,239	16,795	19.40
47	0.20	0	47	48	0.19	Club Rental		2,942	0.75	32	2,910	171	0.20
769	3.20	1,774	(1,005)	203	0.82	Pro Shop Hard Goods		21,329	5.43	65,994	(44,665)	1,955	2.26
4,778	19.87	0	4,778	5,226	21.18	Pro Shop Soft Goods		48,918	12.45	0	48,918	16,197	18.71
0	0.00	0	0	0	0.00	Golf Outing Fee		0	0.00	0	0	30	0.03
0	0.00	0	0	0	0.00	Tournament Fee		247	0.06	0	247	135	0.16
(890)	(3.70)	0	(890)	(888)	(3.60)	Discounts		(29,216)	(7.43)	0	(29,216)	(3,638)	(4.20)
22,369	93.02	27,795	(5,426)	22,783	92.34	Preserve Golf Revenue		333,644	84.89	541,010	(207,366)	74,765	86.36
1,072	4.46	887	185	1,039	4.21	Club House Food Revenue		29,075	7.40	31,797	(2,722)	5,191	6.00
607	2.52	887	(280)	850	3.45	Club House Beverage Revenue		30,311	7.71	31,793	(1,482)	6,615	7.64
1,679	6.98	1,774	(95)	1,889	7.66	Preserve Food & Beverage		59,386	15.11	63,590	(4,204)	11,806	13.64
24,048	100.00	29,569	(5,521)	24,672	100.00	The Preserve Revenue		393,030	100.00	604,600	(211,570)	86,571	100.00
PRESERVE COST OF SALES													
4,215	17.53	1,153	3,062	4,619	18.72	Pro Shop Cost of Sales		37,735	9.60	44,683	(6,948)	7,892	9.12
32	0.13	0	32	271	1.10	Other Golf Cost of Sales		1,778	0.45	248	1,530	(307)	(0.35)
227	0.94	404	(177)	122	0.49	Golf Food Cost		15,035	3.83	13,901	1,134	3,677	4.25
217	0.90	217	0	172	0.70	Golf Beverage Cost		9,430	2.40	7,521	1,909	1,164	1.34
4,691	19.51	1,774	2,917	5,184	21.01	Total Cost of Sales		63,978	16.28	66,353	(2,375)	12,426	14.35
19,357	80.49	27,795	(8,438)	19,488	78.99	Gross Golf Income		329,052	83.72	538,247	(209,195)	74,145	85.65
PAYROLL & RELATED EXPENSES													
4,000	16.63	4,000	0	3,917	15.88	Salaries & Wages-Dir of Golf		35,958	9.15	36,640	(682)	24,500	28.30
2,000	8.32	2,000	0	1,700	6.89	Salaries & Wages-Golf Asst Pro		13,000	3.31	12,280	720	11,034	12.75
4,125	17.15	4,125	0	4,000	16.21	Salaries & Wages-Golf Superint		37,063	9.43	37,265	(202)	25,123	29.02
2,625	10.92	2,625	0	2,500	10.13	Salaries & Wages-Asst Superint		22,778	5.80	22,739	39	15,833	18.29
98	0.41	3,800	(3,702)	137	0.56	Salaries & Wages-Outside Serv		17,009	4.33	33,674	(16,665)	5,027	5.81
261	1.09	2,200	(1,939)	108	0.44	Salaries & Wages-Golf F & B		13,931	3.54	18,640	(4,709)	4,003	4.62
53	0.22	1,000	(947)	444	1.80	Salaries & Wages-Golf Pro Shop		5,804	1.48	13,675	(7,871)	2,997	3.46
1,831	7.61	5,113	(3,282)	3,367	13.65	Salaries & Wages-Golf Grounds		50,808	12.93	70,844	(20,036)	24,200	27.95
1,501	6.24	1,535	(34)	851	3.45	Salaries & Wages-Golf Maint		8,591	2.19	9,136	(545)	4,955	5.72
1,513	6.29	2,626	(1,113)	1,523	6.17	Payroll Taxes		18,225	4.64	24,034	(5,809)	10,287	11.88
582	2.42	907	(325)	979	3.97	Employee Benefits		9,178	2.34	10,085	(907)	10,274	11.87
18,589	77.30	29,931	(11,342)	19,526	79.14	Total Payroll - Related Expenses		232,345	59.12	289,012	(56,667)	138,233	159.68

Current Month This Year	Current Month Budget	Current Month Last Year	STATISTICS		
2,170	2,649	2,820	Preserve Revenue PAR	Year to Date This Year	Year to Date Last Year
				3,940	1,522
				6,061	

Honey Creek Resort State Park

Comparative Statement of Income

For the Nine Months Ending March 31, 2010

Current Month This Year	Current Month Budget	Current Month Last Year	TELEPHONE SCHEDULE						Year to Date This Year	Year to Date Budget	Year to Date Last Year		
			REVENUE										
0	0.00	137	(137)	4	0.00	Long Distance		89	0.01	1,268	(1,179)	144	0.02
0	0.00	137	(137)	4	0.00	Total Telephone Revenue		89	0.01	1,268	(1,179)	144	0.02
			COST OF CALLS										
1,235	0.92	1,200	35	1,196	0.76	Local		10,858	0.86	10,820	38	7,816	1.16
325	0.24	1,367	(1,042)	1,230	0.78	Long Distance		7,790	0.62	7,830	(40)	4,322	0.64
1,560	1.16	2,567	(1,007)	2,426	1.54	Total Cost of Calls		18,648	1.48	18,650	(2)	12,138	1.80
			EXPENSES										
734	0.55	770	(36)	1,104	0.70	Repairs Equip/Maint Contract		5,993	0.48	6,644	(651)	2,557	0.38
1,705	1.27	1,730	(25)	1,730	1.10	High Speed Internet		15,345	1.22	15,545	(200)	8,652	1.29
(3,999)	(2.97)	(4,930)	931	(5,256)	(3.34)	Telephone Income (Loss)		(39,897)	(3.17)	(39,571)	(326)	(23,203)	(3.45)

Year to Date	124
Last Year	133

Honey Creek Resort State Park
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Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent	Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
ADMINISTRATIVE - GENERAL SCHEDULE											
PAYROLL & RELATED EXPENSES											
12,727	3.51	11,954	773	12,308	3.45	125,862	3.10	117,208	8,654	92,164	5.50
1,180	0.33	1,189	(9)	1,064	0.30	10,923	0.27	11,044	(121)	7,947	0.47
1,848	0.51	1,001	847	1,067	0.30	11,642	0.29	9,698	1,944	7,127	0.43
15,755	4.35	14,144	1,611	14,439	4.05	148,427	3.65	137,950	10,477	107,238	6.40
OTHER EXPENSES											
222	0.06	300	(78)	1	0.00	2,793	0.07	2,110	683	1,688	0.10
5,709	1.57	7,430	(1,721)	7,042	1.97	83,348	2.05	86,968	(3,620)	31,872	1.90
(3)	0.00	0	(3)	(244)	(0.07)	(1,062)	(0.03)	(307)	(755)	3,537	0.21
1,818	0.50	1,550	268	1,526	0.43	16,712	0.41	14,570	2,142	10,147	0.61
2,475	0.68	1,000	1,475	1,059	0.30	12,009	0.30	8,825	3,184	7,184	0.43
0	0.00	200	(200)	195	0.05	3,056	0.08	1,800	1,256	3,698	0.22
0	0.00	0	0	20	0.01	3,052	0.08	730	2,322	120	0.01
0	0.00	0	0	0	0.00	623	0.02	0	623	80	0.00
99	0.03	445	(346)	395	0.11	11,435	0.28	8,505	2,930	3,683	0.22
4,172	1.15	600	3,572	2,356	0.66	16,738	0.41	7,500	9,238	6,946	0.41
0	0.00	0	0	0	0.00	1,650	0.04	905	745	1,030	0.06
1,339	0.37	500	839	1,270	0.36	11,674	0.29	3,250	8,424	4,312	0.26
625	0.17	600	25	359	0.10	8,747	0.22	7,040	1,707	2,333	0.14
561	0.15	500	61	871	0.24	6,195	0.15	6,510	(315)	4,898	0.29
1,060	0.29	400	660	1,113	0.31	7,267	0.18	3,100	4,167	7,446	0.44
0	0.00	0	0	280	0.08	25,123	0.62	25,000	123	1,453	0.09
0	0.00	0	0	0	0.00	0	0.00	0	0	0	0.00
0	0.00	0	0	0	0.00	50	0.00	0	50	106	0.01
950	0.26	800	150	2,129	0.60	13,612	0.34	8,800	4,812	13,221	0.79
151	0.04	125	26	461	0.13	2,057	0.05	1,410	647	2,055	0.12
264	0.07	750	(486)	3,191	0.89	8,803	0.22	6,750	2,053	8,004	0.48
0	0.00	0	0	0	0.00	0	0.00	0	0	0	0.00
0	0.00	0	0	211	0.06	10,000	0.25	0	10,000	277	0.02
19,442	5.36	15,200	4,242	22,235	6.23	243,882	6.00	193,466	50,416	114,090	6.81
35,197	9.71	29,344	5,853	36,674	10.28	392,309	9.66	331,416	60,893	221,328	13.22
STATISTICS											
A & G PAR											
Current Month This Year		Current Month Budget		Current Month Last Year		Year to Date This Year		Year to Date Budget		Year to Date Last Year	
3,176		2,648		1,650		3,933		3,322		3,891	

Percent	4.31	0.30	0.31	4.92	0.00	0.05	0.14	3.47	0.98	0.27	4.90	0.51	0.00	0.12	0.27	0.67	0.32	0.91	0.11	0.36	0.04	0.47	0.20	0.17	0.49	0.80	5.46	15.28	Percent
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Honey Creek Resort State Park
Comparative Statement of Income
For the Nine Months Ending March 31, 2010

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent	Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
PROPERTY OPER/MAINT SCHEDULE											
PAYROLL & RELATED EXPENSES											
12,669	3.49	13,836	(1,167)	11,501	3.22	114,101	2.81	129,136	(15,035)	73,868	4.41
1,203	0.33	1,377	(174)	987	0.28	9,748	0.24	12,216	(2,468)	6,506	0.39
1,377	0.38	1,255	122	929	0.26	12,585	0.31	11,553	1,032	5,004	0.30
15,249	4.21	16,468	(1,219)	13,417	3.76	136,434	3.36	152,905	(16,471)	85,378	5.10
OTHER EXPENSES											
0	0.00	200	(200)	0	0.00	1,740	0.04	2,200	(460)	2,127	0.13
1,540	0.42	930	610	139	0.04	15,202	0.37	10,748	4,454	1,322	0.08
82	0.02	900	(818)	373	0.10	2,745	0.07	3,300	(555)	1,738	0.10
1,515	0.42	250	1,265	1,879	0.53	2,555	0.06	6,900	(4,345)	5,210	0.31
26	0.01	0	26	40	0.01	78	0.00	0	78	617	0.04
0	0.00	0	0	0	0.00	64	0.00	4,989	(4,925)	0	0.00
0	0.00	0	0	0	0.00	0	0.00	2,104	(2,104)	0	0.00
42	0.01	100	(58)	211	0.06	622	0.02	710	(88)	411	0.02
1,069	0.29	600	469	221	0.06	6,346	0.16	4,700	1,646	1,993	0.12
855	0.24	300	555	451	0.13	7,505	0.18	2,250	5,255	655	0.04
609	0.17	1,000	(391)	3,938	1.10	15,690	0.39	9,800	5,890	13,498	0.81
0	0.00	0	0	0	0.00	0	0.00	300	(300)	0	0.00
186	0.05	250	(64)	155	0.04	1,549	0.04	2,100	(551)	1,151	0.07
698	0.19	300	398	553	0.15	5,941	0.15	2,650	3,291	1,433	0.09
175	0.05	200	(25)	0	0.00	5,029	0.12	1,000	4,029	706	0.04
111	0.03	200	(89)	50	0.01	2,165	0.05	1,200	965	200	0.01
91	0.03	50	41	0	0.00	495	0.01	475	20	321	0.02
0	0.00	0	0	0	0.00	66	0.00	65	1	0	0.00
0	0.00	25	(25)	0	0.00	1,256	0.03	1,005	251	581	0.03
0	0.00	0	0	(333)	(0.09)	0	0.00	0	0	(104)	(0.01)
0	0.00	0	0	0	0.00	0	0.00	0	0	0	0.00
6,999	1.93	5,305	1,694	7,677	2.15	69,048	1.70	56,496	12,552	31,859	1.90
22,248	6.14	21,773	475	21,094	5.91	205,482	5.06	209,401	(3,919)	117,237	7.00
STATISTICS											
Current Month This Year		Current Month Budget		Current Month Last Year		Year to Date This Year		Year to Date Budget		Year to Date Last Year	
2,007		1,964		2,411		2,060		2,099		3,116	

Honey Creek Resort State Park
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ENERGY COSTS SCHEDULE											
Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent	Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
22,517	6.21	20,000	2,517	8,613	2.41	194,209	4.78	140,325	53,884	37,661	2.25
14,956	4.13	11,700	3,256	20,861	5.84	106,256	2.62	105,635	621	128,067	7.65
1,531	0.42	1,200	331	1,385	0.39	15,923	0.39	13,020	2,903	5,840	0.35
39,004	10.76	32,900	6,104	30,859	8.65	316,388	7.79	258,980	57,408	171,568	10.25
Current Month This Year		Current Month Budget		Current Month Last Year		Year to Date This Year		Year to Date Budget		Year to Date Last Year	
3,519		2,968		3,527		3,172		2,596		3,017	
STATISTICS											
						Total Energy Cost PAR					
Current Month This Year		Current Month Budget	Current Month Variance	Current Month Last Year		Year to Date This Year		Year to Date Budget	Year to Date Variance	Year to Date Last Year	
18,500	5.10	18,500	0	15,300	4.29	166,500	4.10	166,500	0	91,800	5.48
18,500	5.10	18,500	0	15,300	4.29	166,500	4.10	166,500	0	91,800	5.48
Current Month This Year		Current Month Budget		Current Month Last Year		Year to Date This Year		Year to Date Budget		Year to Date Last Year	
0.05		0.04		0.04		0.04		0.03		0.05	
STATISTICS											
						Base Fees/Total Revenue					
MANAGEMENT FEE SCHEDULE											
						Base Management Fee					
						Total Mgmt & Other Fees					
Current Month This Year		Current Month Budget	Current Month Variance	Current Month Last Year		Year to Date This Year		Year to Date Budget	Year to Date Variance	Year to Date Last Year	
18,500	5.10	18,500	0	15,300	4.29	166,500	4.10	166,500	0	91,800	5.48
18,500	5.10	18,500	0	15,300	4.29	166,500	4.10	166,500	0	91,800	5.48
Current Month This Year		Current Month Budget		Current Month Last Year		Year to Date This Year		Year to Date Budget		Year to Date Last Year	
0.05		0.04		0.04		0.04		0.03		0.05	
STATISTICS											
						Base Fees/Total Revenue					

Honey Creek Resort State Park
Comparative Statement of Income
For the Nine Months Ending March 31, 2010

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent	Year to Date This Year	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
FIXED CHARGES SCHEDULE										
RENT, PROPERTY TAX, INSURANCE & CAPITAL EXPENSES										
RENT										
0	0.00	0	0	0	0.00	0	0	0	0	0.00
0	0.00	0	0	0	0.00	0	0	0	0	0.00
17,800	4.91	18,000	(200)	13,626	3.82	148,541	147,900	641	80,623	4.81
17,800	4.91	18,000	(200)	13,626	3.82	148,541	147,900	641	80,623	4.81
126,293	34.84	126,293	0	125,624	35.20	1,136,637	1,136,637	0	502,496	30.01
126,293	34.84	126,293	0	125,624	35.20	1,136,637	1,136,637	0	502,496	30.01
0	0.00	0	0	0	0.00	0	0	0	0	0.00
144,093	39.75	144,293	(200)	139,250	39.02	1,285,178	1,284,537	641	583,119	34.82
Current Month This Year		Current Month Budget	Current Month Last Year	Current Month Last Year		Year to Date This Year	Year to Date Budget	Year to Date Last Year		
0		0	0	0		0	0	0		
1,606		1,624	1,557	1,489		1,482	1,482	1,418		
11,395		11,395	14,357	11,395		11,395	11,395	8,835		

Central Group Management, LLC
Daily Occupancy and Revenue Report

Honey Creek Resort

Apr-10



Room + Telephone + Misc																													
Guests	No. Lodge rooms				RV			Lodge Room Occupancy %				Cottages Sold				Cottage Occupancy %				Total Rms	Room Revenue without tax			Total Revenue/without F & B or tax			ADR		
	DATE:	Today	MTD	LYMTD	RV	MTD	Rooms	TODAY	MTD	LY MTD	Today	MTD	LYMTD	TODAY	MTD		TODAY	MTD	LY MTD		TODAY	MTD	LY MTD	TODAY	MTD	LY YEAR			
66	1	25	25	7	0	0	0	23.81%	23.81%	6.67%	0	0		0.00%	0.00%		25	\$ 2,448.40	\$ 2,448.40	\$ 175.32	\$ 2,535.40	\$ 2,535.40	\$ 175.32	\$ 97.94	\$ 97.94	\$ 25.05			
183	2	64	89	20	1	1	0	60.95%	42.38%	9.52%	11	11		39.29%	19.64%		101	\$ 9,236.30	\$ 11,684.70	\$ 1,393.32	\$ 9,296.30	\$ 11,831.70	\$ 1,314.32	\$ 121.53	\$ 115.69	\$ 69.67			
162	3	59	148	67	1	2	2	56.19%	46.98%	21.27%	12	23		42.86%	27.38%		173	\$ 8,855.60	\$ 20,540.30	\$ 5,757.32	\$ 8,922.60	\$ 20,754.30	\$ 5,718.32	\$ 122.99	\$ 118.73	\$ 85.93			
24	4	2	150	126	0	2	0	1.90%	35.71%	30.00%	4	27		14.29%	24.11%		179	\$ 1,079.20	\$ 21,619.50	\$ 11,214.84	\$ 1,079.20	\$ 21,833.50	\$ 11,275.84	\$ 179.87	\$ 120.78	\$ 89.01			
30	5	18	168	140	0	2	0	17.14%	32.00%	26.67%	1	28		3.57%	20.00%		198	\$ 1,987.00	\$ 23,606.50	\$ 12,730.24	\$ 2,011.00	\$ 23,844.50	\$ 12,781.24	\$ 104.58	\$ 119.22	\$ 90.93			
64	6	54	222	172	0	2	0	51.43%	35.24%	27.30%	1	29		3.57%	17.26%		253	\$ 4,792.10	\$ 28,398.60	\$ 14,663.78	\$ 5,226.10	\$ 29,070.60	\$ 15,448.93	\$ 87.13	\$ 112.25	\$ 85.25			
63	7	36	258	206	0	2	0	34.29%	35.10%	28.03%	4	33		14.29%	16.84%		293	\$ 3,666.30	\$ 32,064.90	\$ 17,559.78	\$ 3,705.30	\$ 32,775.90	\$ 18,468.03	\$ 91.66	\$ 109.44	\$ 85.24			
109	8	63	321	222	0	2	1	60.00%	38.21%	26.43%	8	41		28.57%	18.30%		364	\$ 5,777.40	\$ 37,842.30	\$ 18,419.78	\$ 6,618.22	\$ 39,394.12	\$ 19,328.03	\$ 81.37	\$ 103.96	\$ 82.97			
143	9	31	352	259	2	4	4	29.52%	37.25%	27.41%	17	58		60.71%	23.02%		414	\$ 6,783.40	\$ 44,625.70	\$ 21,578.78	\$ 7,003.40	\$ 46,397.52	\$ 22,586.33	\$ 135.67	\$ 107.79	\$ 83.32			
235	10	70	422	337	3	7	6	66.67%	40.19%	32.10%	25	83		89.29%	29.64%		512	\$ 13,390.80	\$ 58,016.50	\$ 29,744.78	\$ 13,554.24	\$ 59,951.76	\$ 30,788.40	\$ 136.64	\$ 113.31	\$ 88.26			
23	11	5	427	400	1	8	0	4.76%	36.97%	34.63%	4	87		14.29%	28.25%		522	\$ 1,185.40	\$ 59,201.90	\$ 36,734.40	\$ 1,181.40	\$ 61,133.16	\$ 37,921.30	\$ 118.54	\$ 113.41	\$ 91.84			
32	12	23	450	430	0	8	0	21.90%	35.71%	34.13%	3	90		10.71%	26.79%		548	\$ 2,427.40	\$ 61,629.30	\$ 39,087.50	\$ 1,940.89	\$ 63,074.05	\$ 40,294.40	\$ 93.36	\$ 112.46	\$ 90.90			
34	13	25	475	440	0	8	0	23.81%	34.80%	32.23%	3	93		10.71%	25.55%		576	\$ 2,688.30	\$ 64,317.60	\$ 39,797.50	\$ 2,955.30	\$ 66,029.35	\$ 40,994.40	\$ 96.01	\$ 111.66	\$ 90.45			
56	14	47	522	451	0	8	2	44.76%	35.51%	30.68%	3	96		10.71%	24.49%		626	\$ 4,882.40	\$ 69,200.00	\$ 40,797.50	\$ 5,124.15	\$ 71,153.50	\$ 42,036.40	\$ 97.65	\$ 110.54	\$ 90.46			
48	15	39	561	513	0	8	6	37.14%	35.62%	32.57%	2	98		7.14%	23.33%		667	\$ 3,806.20	\$ 73,006.20	\$ 44,738.50	\$ 4,387.10	\$ 75,540.60	\$ 45,988.90	\$ 92.83	\$ 109.45	\$ 87.21			
111	16	52	613	590	0	8	8	49.52%	36.49%	35.12%	25	123		89.29%	27.46%		744	\$ 9,319.48	\$ 82,325.68	\$ 49,659.50	\$ 9,294.80	\$ 84,835.40	\$ 51,351.05	\$ 121.03	\$ 110.65	\$ 84.17			
171	17	78	691	638	1	9	6	74.29%	38.71%	35.74%	24	147		85.71%	30.88%		847	\$ 12,271.39	\$ 94,597.07	\$ 54,104.54	\$ 12,390.39	\$ 97,225.79	\$ 55,861.09	\$ 119.14	\$ 111.68	\$ 84.80			
15	18	5	696	722	0	9	0	4.76%	36.83%	38.20%	2	149		7.14%	29.56%		854	\$ 857.40	\$ 95,454.47	\$ 62,669.98	\$ 847.40	\$ 98,073.19	\$ 64,555.53	\$ 122.49	\$ 111.77	\$ 86.80			
17	19	10	706	732	0	9	0	9.52%	35.39%	36.69%	1	150		3.57%	28.20%		865	\$ 1,187.40	\$ 96,641.87	\$ 63,491.08	\$ 1,111.38	\$ 99,184.57	\$ 65,267.63	\$ 107.95	\$ 111.72	\$ 86.74			
63	20	44	750	749	0	9	0	41.90%	35.71%	35.67%	1	151		3.57%	26.96%		910	\$ 2,735.40	\$ 99,377.27	\$ 64,869.08	\$ 2,824.15	\$ 102,008.72	\$ 66,645.63	\$ 60.79	\$ 109.21	\$ 86.61			
73	21	54	804	775	1	10	0	51.43%	36.46%	35.15%	1	152		3.57%	25.85%		966	\$ 3,353.30	\$ 102,730.57	\$ 67,047.18	\$ 3,353.30	\$ 105,362.02	\$ 69,033.23	\$ 59.88	\$ 106.35	\$ 86.51			
32	22	4	808	790	1	11	3	3.81%	34.98%	34.20%	5	157		17.86%	25.49%		976	\$ 1,310.30	\$ 104,040.87	\$ 68,157.18	\$ 1,375.30	\$ 106,737.32	\$ 70,163.23	\$ 131.03	\$ 106.60	\$ 86.27			
111	23	33	841	809	5	16	4	31.43%	34.82%	33.50%	12	169		42.86%	26.24%		1026	\$ 6,948.40	\$ 110,989.27	\$ 69,705.18	\$ 6,992.40	\$ 113,729.72	\$ 71,711.23	\$ 138.97	\$ 108.18	\$ 86.16			
180	24	63	904	866	6	22	3	60.00%	35.87%	34.37%	18	187		64.29%	27.83%		1113	\$ 13,582.60	\$ 124,571.87	\$ 75,479.90	\$ 13,612.60	\$ 127,342.32	\$ 77,505.95	\$ 156.12	\$ 111.92	\$ 87.16			
9	25	2	906	943	1	23	1	1.90%	34.51%	35.92%	2	189		7.14%	27.00%		1118	\$ 25.28	\$ 124,597.15	\$ 83,266.07	\$ 0.28	\$ 127,342.60	\$ 85,322.12	\$ 5.06	\$ 111.45	\$ 88.30			
20	26	14	920	956	1	24	1	13.33%	33.70%	35.02%	2	191		7.14%	26.24%		1135	\$ 1,388.50	\$ 125,985.65	\$ 84,411.53	\$ 1,393.45	\$ 128,736.05	\$ 86,467.58	\$ 81.68	\$ 111.00	\$ 88.30			
88	27	80	1000	970	1	25	2	76.19%	35.27%	34.22%	2	193		7.14%	25.53%		1218	\$ 4,998.30	\$ 130,983.95	\$ 85,277.53	\$ 5,040.80	\$ 133,776.85	\$ 87,333.58	\$ 60.22	\$ 107.54	\$ 87.91			
93	28	78	1078	982	2	27	4	74.29%	36.67%	33.40%	3	196		10.71%	25.00%		1301	\$ 5,036.40	\$ 136,020.35	\$ 86,054.53	\$ 5,116.40	\$ 138,893.25	\$ 88,232.43	\$ 60.68	\$ 104.55	\$ 87.63			
28	29	7	1085	1009	1	28	4	6.67%	35.63%	33.14%	4	200		14.29%	24.63%		1313	\$ 828.40	\$ 136,848.75	\$ 88,377.57	\$ 894.40	\$ 139,787.65	\$ 90,667.47	\$ 69.03	\$ 104.23	\$ 87.59			
155	30	48	1133	1026	2	30	2	45.71%	35.97%	32.57%	22	222		78.57%	26.43%		1385	\$ 10,049.70	\$ 146,898.45	\$ 89,654.57	\$ 10,369.70	\$ 150,157.35	\$ 91,994.47	\$ 139.58	\$ 106.06	\$ 87.38			
			1133			30		0.00%	#DIV/0!	0.00%		222		0.00%	#DIV/0!		1385		\$ 146,898.45			\$ 150,157.35		#DIV/0!	\$ 106.06	#DIV/0!			
2438		1133			30		59				222																		

Lodge Room Revenue																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																		
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